



















**Private Equity and Practice** 

As Deal-Making Pace Slows, Buyers and S



# Made in

American Eyewear Makers and EC



# Sustainabili

A Changed World Adjusts Priorities as Optical



# January/February

## COVER TOPIC: The Consumer NOW

A look ahead, examining consumer attitudes, by age groups/segments/ lifestyles. What are their new priorities? What's anticipated in 2024? PLUS a fun "calendar" of events, special months in the year ahead e.g. Olympics, major movies, cultural events, eclipse and others.

# **Space Close: 01/16/24**

# **Special Features:**

**LEARNING Redefined:** How can we look at new Learning Systems and explore how they are effecting change in the market? How are Training and Teaching programs developing? What's on Tap for 2024?

Ad Due: 01/22/24

VM's Exclusive LAB Report: Views of the Optical "Lab-Scape"

March (Preview Vision Expo East NYC – March 15-17)

Space Close: 02/05/24Ad Due: 02/09/24

# **COVER TOPIC: Cultivating LUXURY**

VM speaks to ECP/retail leaders and major luxe brands in this sector of the eyewear market. Who are today's luxury customers? How have they changed? What's advancing the "luxury experience?" What's working?

# Vision Expo East Show Dailies

The ONLY official daily publication at International Vision Expo East in New York

# Ad Due: 02/26/24

# April (2024 VM Leadership Summit Special Digital Section)

**COVER TOPIC: PRIVATE EQUITY AND PRACTICE** TRANSITIONS What Has Changed?

# **SPECIAL Digital SECTION** (distributed by end of April):

2024 VM Leadership Summit Special Digital Recap + Videos of NY March 13 Event

## **Space Close: 03/26/24** Ad Due: 04/01/24

# **Special Features:**

**Space Close: 02/19/24** 

VM's Exclusive LAB Report: Views of the Optical"Lab-Scape"

# May

# **COVER TOPIC: How Is Climate Change Impacting Vision and Vision Care?**

VM takes the environmental issues to those who are experiencing weather crises and reports on new attitudes among consumers about sustainability. This will be tagged "Going Green" but, we will approach the topic in a new way, speaking with retailers, ECPs and major suppliers.

#### **Space Close: 04/23/24** Ad Due: 04/29/24

# **Special Feature:**

**REMOTE EYE EXAMS and TeleOptometry:** Where is the traction now in remote eye exams? VM talks with optical retailers and ECP groups from across the country about how they're solving patient access and forging new optometry career paths to learn how they're working.

# June

# COVER TOPIC: VM's Annual 2024 Top 50 **U.S. Optical Retailers Report**



#### **Space Close: 05/28/24** Ad Due: 06/03/24

## **Special Feature:**

A feature inspired by the 2024 VM Leadership Summit: APPLYING AI in Optical: What are ECPs Already Doing with AI? Clinical/Retail/Manufacturing/Supply Chain/Marketing/ Management/HR

July/August

**Space Close: 07/01/24** 

Ad Due: 07/08/24

COVER TOPIC: 22<sup>nd</sup> Annual VM's Most Influential Women in Optical

Special Features:
ULTIMATE PARTNERS
KIDZBIZ

VM's Exclusive LAB Report: Views of the Optical "Lab-Scape"

July/August KidzBiz Supplement

**Space Close: 05/27/24** 

Ad Due: 05/31/24

Supplement is bound into the July/Aug issue of 20/20 and poly-bagged into the July/Aug issue of Vision Monday

September (Preview Vision Expo West - Sept 19-21)

Space Close: 08/12/24 Ad Due: 08/16/24

**COVER TOPIC: What's Changing in Smart Eyewear?** 

An Update examining new ideas, combos, messaging for the next generation of Smart Eyewear

Vision Expo West Show Dailies

**Space Close: 08/23/24** 

Ad Due: 08/30/24

The ONLY official daily publication at International Vision Expo West in Las Vegas

October

Space Close: 10/01/24 Ad Due: 10/07/24

What's New in Mobile Eyecare?

How mobile is being employed, who it's reaching, tech and new ideas to bring eyecare "home" to patients as well

Advancing Professional Diversity: Momentum and Challenges

VM talks with NOA, BlackEyecare Perspective, Latinos en Optometry, OAA, AOA, ASCO. What's being done to advance multicultural identity in the profession and attract students to optometry?

**Special Features:** 

VM's Lab Report: View the Optical "Lab-Scape" through VM's lens

November/December

**COVER TOPIC: Human Capital: The Optical** 

Workforce Now What new jobs are being created or lost? What are the new optometric/optician/business career paths? How are recruitment methods changing? What's the profile of different components of the eyecare profession? In-office staff?

Space Close: 10/29/24 Ad Due: 11/04/24

**Special Features:** 

VM and 20/20's 2024 EYEVOTE



# **Our Team**



Vision Monday (VM) identifies the trends, covers the topics and shapes the conversations important to eyecare professionals and leading optical retailers. Vision Monday reports on key sectors of the optical business through signature editorial features, product launches, event coverage and more.

Vision Monday online and VMAIL are optical retailers' and ECPs' leading, influential online and on-the-go, mobile-optimized sources for industry news, trends, features and information. VMAIL, issued daily, tracks all the important news, and showcases leading stats and other must-know info. VMAIL Weekend takes a lighter, feature focus with voices from the field and enables readers to catch up on news from the week. The Independent Eye and the new Going Green are special e-blasts. The Independent Eye features the success stories of independent ECPs while Going Green reports on sustainability trends and tactics for ECPs.

VisionMonday.com is an award-winning website, a compendium of resources including posts of VM's signature reports, top news, multimedia and business trends to help readers stay informed in the ever-changing world of optical.

# **EDITORIAL AND DESIGN**

# Marge Axelrad

Sr. VP/Editorial Director 917-685-6628 · maxelrad@jobson.com

# **Daniel Breeman**

Senior Editor 973-978-7764 · dbreeman@jobson.com

# Mary Kane

Executive Editor 973-715-9210 · mkane@jobson.com

### Andrew Karp

Group Editor, Lenses & Technology 914-843-6214 · akarp@jobson.com

# Gwendolyn Plummer

Senior Associate Editor 516-965-8356 · gplummer@jobson.com

# Jonathan Klemstine

Design Director 212-274-7032 · jklemstine@jhihealth.com

#### Kevin Baker

Web Editor 201-623-0885 · kbaker@jobson.com

# **SALES**

# Bill Scott

President
Jobson Optical Group
646-831-8873 · bscott@jobson.com

#### James DeMatteis

Group Publisher 20/20 & Vision Monday 212-274-7083 · jdematteis@jobson.com

#### Marc Ferrara

Consultant to the President Jobson Medical Information 212-274-7062 · mferrara@jobson.com

# **Dennis Murphy**

Vice President, Sales Jobson Optical Group 516-524-2966 · dmurphy@jobson.com

#### Amanda Churchill

Regional Sales Manager 760-310-7145 · achurchill@jobson.com

# Samantha Armstrong

Regional Sales Manager 914-450-0609 · sarmstrong@jobson.com

# **MARKETING**

# Nancy Ness

Vice President, Marketing Jobson Optical Group 212-274-7103 · nness@jobson.com

# **Andrew Merclean**

Associate Marketing Manager 973-255-7586 · amerclean@jobson.com

# **Emma Lower**

Sr. Marketing Specialist elower@jobson.com

Jobson Optical Group | 283-299 Market St. 2 Gateway Center, 4th Floor Newark, NJ 07102